



# Infinigate Flow – Payment Processing and Invoicing Services

Flexible payment options for your customers.

More success for your business.

Provide customers with choice and flexibility in how they pay for technology and help them overcome investment barriers with Infinigate Flow. With customized, cost-effective payment solutions, you can close deals faster, seize new opportunities, and build long-lasting relationships through recurring revenues.

In the face of ongoing economic uncertainty and financial constraints, end-customers are seeking more flexible ways to pay for critical technology.

They want solutions that allow them to spread payments over time, manage project costs, and guard against price increases.

To help partners meet these needs and ensure that their customers can invest in critical technology and services, we offer a range of specialized Financial Services—delivered through leading finance providers.

By offering your customers cost-effective alternatives to outright purchases, you can support them in managing budget constraints, preserving capital, and continuing to secure and transform their digital businesses.

Designed for both partners and end-customers, our services enable you to accelerate your offerings with competitive and tailored financing solutions, empowering you to close more deals, increase revenues, and build stronger relationships.

## Payment Options



Deploy now. Pay later.



Monthly, quarterly or yearly terms



Spread payments over 1-5 years



Minimum deal size 30,000 EUR

## More ways for you to win

Flexible financing solutions are a powerful tool to drive growth and differentiate your offerings while protecting cash flow and minimizing credit risk.

### Seize new opportunities

Secure larger deals and upsell to multi-year subscriptions.

### Boost your close rates

Make it easier and faster to close deals by offering customers flexible payment options or deferred payment plans—unlocking projects that may be on hold due to capital or budget constraints.

### Provide the exact technology bundle your customer needs

With funding for software, hardware, and service packages, you can deliver the exact technology bundle your customer needs—without compromise.

### Empower customers to lock in their costs

Secure current pricing over multiple years for the duration of the contract, protecting against currency fluctuations.



## A complete finance offering

Financial solutions to fit every type of project, across the Infinigate portfolio.

- ☑ Multi-vendor solutions
- ☑ End-user and resellers
- ☑ Hardware, software and services
- ☑ Software-only

## Spark your growth with Infinigate

At Infinigate, we understand that finance is key to your growth. That's why we support you from quote to cash with unparalleled personal support, specialized expertise, and the right tools to help you succeed.

Our Lease Calculator makes it quick and easy to generate a preliminary quote, allowing you to optimize your offers. Additionally, our in-country finance specialists work with you to provide customized finance solutions, no matter how complex the deals or customer requirements.

Our Financial Services are available across our entire market-leading portfolio, including Cybersecurity, Secure Networks, and Secure Cloud.

This enables you to offer greater value and a complete solution for your customers, regardless of your size or internal resources.

## Close more deals with flexible and cost-effective finance solutions

To find out more about Infinigate Financial Services, please email [financeservices@infinigate.com](mailto:financeservices@infinigate.com)

You can also visit [www.infinigate.com/services/financial-services/](http://www.infinigate.com/services/financial-services/)