

EDR + MDR Bundles



N-ABLE™

GTM Enablement

Managed Services Bundles

Endpoint Protection

Designed with the fundamentals for security on endpoints

- ✓ EDR Complete
- ✓ Rollback & Reporting
- ✓ Advanced Threat hunting
- ✓ Managed Endpoints (Vigilance)
24/7/365 event monitoring, triage & prioritization
- ✓ Data sources
Endpoint

200 minimum

All deals require LTC

\$/€4.50/device Reg. \$/€6.50 /device
(30% saving)

Recommended

Total Protection

Managed Detection with best of breed security on endpoint, cloud, network devices and more

- ✓ EDR Control + Rollback
- ✓ Rollback & Reporting
- ✓ Advanced Managed Detection & Response
24x7x365
Security Analysts + full SIEM access
Compliance reporting
Ransomware Prevention & Data Exfiltration
90 Data Retention
- ✓ Data sources
Endpoint
Cloud
Network
System Logs
User

All deals require LTC

\$/€10.00/device Reg. \$/€14.50/device
(30% saving)

LTC Requirement

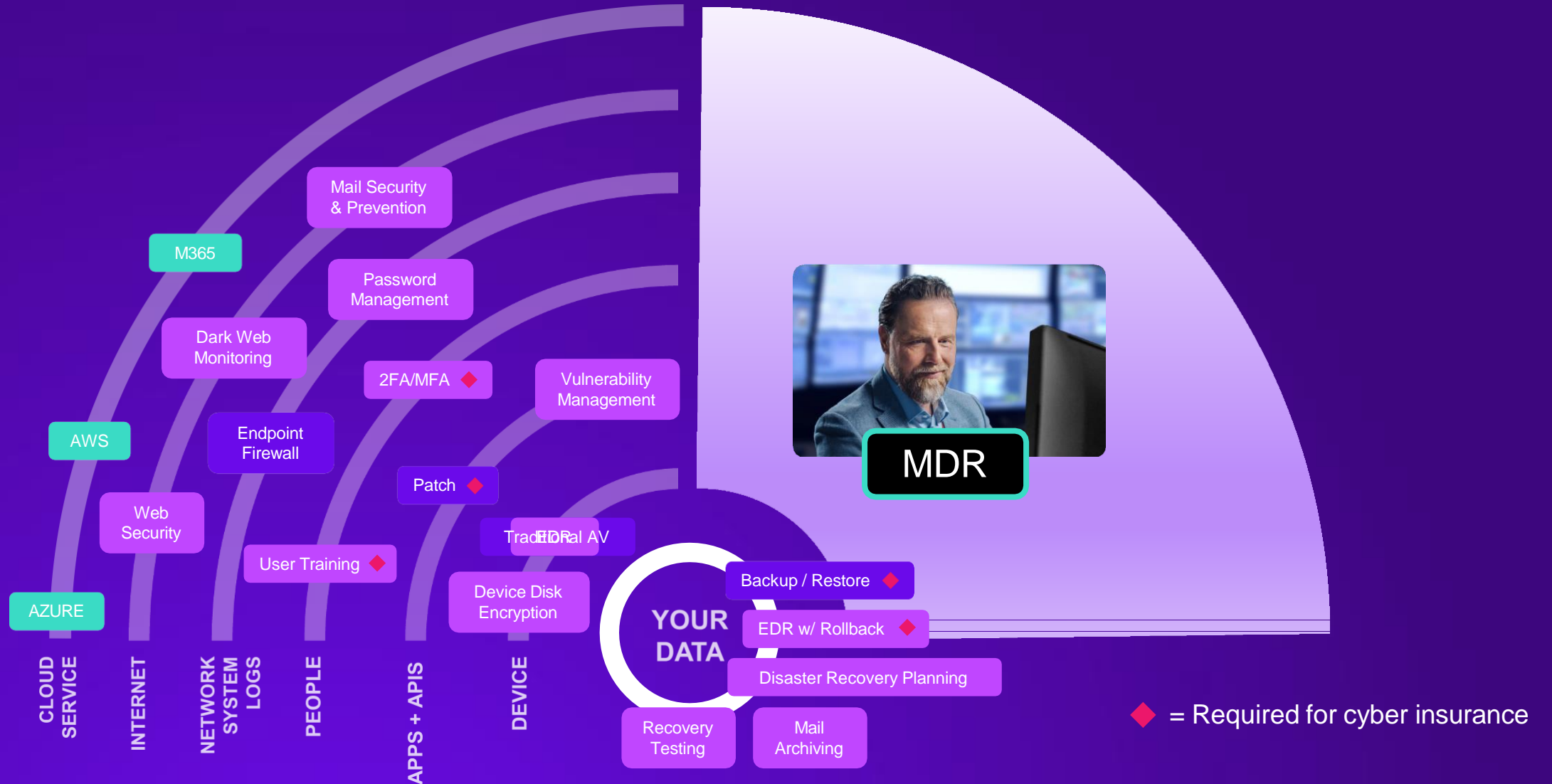
This deal is strictly for customers that are NEW to EDR

Value Prop: Why do MSPs Need Both?

- Having a layered approach to security is still important
- Protecting the Endpoint prevents threats, allowing the SOC team to be more efficient
- The endpoint telemetry is needed by the MDR team
- S1 technology is needed by the team after any incident occurs
- Remediation & Rollback on S1 is still a key component of right and left of breach



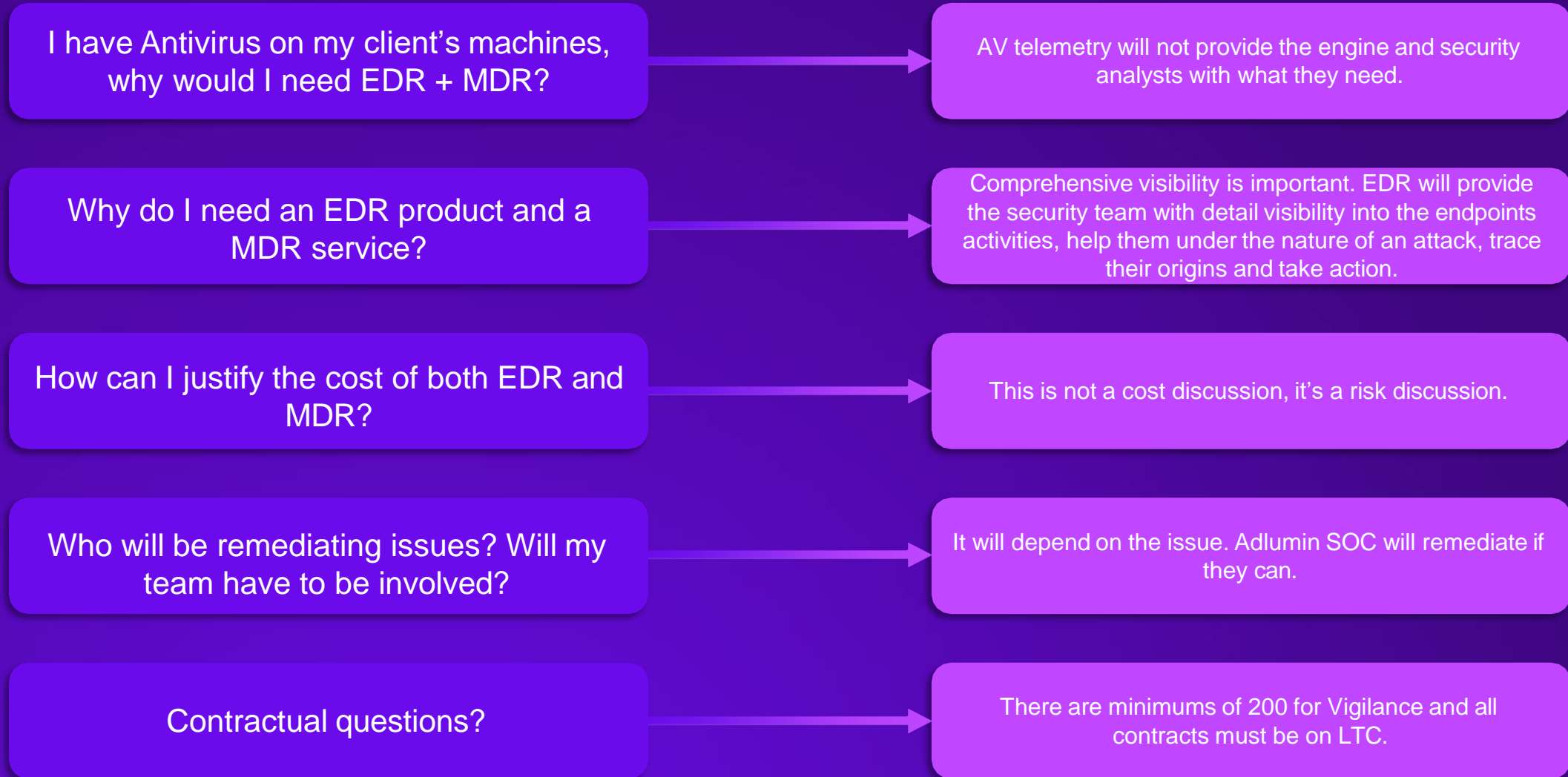
EDR is an Important Layered Approach



EDR Telemetry Provides Value



Objection Handling



THANK YOU